

CURRICULUM VITAE

1. **Family name:** FRITZ
2. **First names:** CHRISTIAN
3. **Date of birth:** 09/11/1972
4. **Nationality:** AUSTRIA
5. **Civil status:** SINGLE
6. **Education:**

Institution	VWA Munich
Date: from (month/year) to (month/year)	09/1991 to 04/1994
Degree(s) or Diploma(s) obtained:	Business Management
Institution	StB Munich
Date: from (month/year) to (month/year)	04/1991 to 09/1993
Degree(s) or Diploma(s) obtained:	Apprenticeship Assistant Tax and Finance Consultant

7. **Language skills:** Indicate competence on a scale of 1 (worst) to 5 (best)

Language	Reading	Speaking	Writing
German	5	5	5
English	5	5	5
Bahasa Indonesia	3	3	1

8. **Membership of professional bodies:**

Global Reporting Initiative – Organizational Stakeholder (www.globalreporting.org)

REEEP – Member (www.reeep.org)

Bali Export Development Organization – Founding Member (www.be-do.org)

Kuta Small Business Association – Founding Member (www.kutakarnival.com)

REEEP – Member (www.reeep.org)

PATT Foundation – Indonesia Representative (www.plant-a-tree-today.org)

9. **Other skills:**

MS Office (Word, Excel, PowerPoint, Outlook, FrontPage), Basic image enhancement, web design and development (Dreamweaver, GoLive), search engine optimization, communication networks (Skype, XING, LinkedIn, Plaxo), maintaining a professional network of more than 1,500 professional contacts

10. **Present Position:**

Destination Marketing Manager – Swiss Foundation for Technical Cooperation

11. **Years within the firm:**

November 2009

Contact details:

Mail to: c/o Bali Garden Hotel – 80361 Tuban, Bali - Indonesia
Tel/Fax: +62 361 759 282 (Personal Assistant) - Email: chris@bicg.org – Skype: bicg01

12. Key qualifications:

During my carrier I have been able to widen my capabilities and knowledge in regard to “Sustainable Production and Consumption” having had the possibility to work in a number of projects addressing a variety of themes ranging from environmental issues and sustainable use of natural resources to Trade, Development of SME’s and the role of communities, private and public sector in achieving communal goals with an extensive network in Indonesia’s public and private sector.

Qualifications include:

- Financial planning, controlling and reporting, investment plans
- Facilitation of investment and successful promotion of investment projects
- Project design, planning, management, monitoring and evaluation
- Familiarity with renewable energy sources and their applications, specifically biomass, solar/wind as well as techniques involved at rural or communal level
- Knowledge of waste management strategies and methodologies applicable at urban and rural level.
- Experience in elaboration of waste management plans in collaboration with governments, communities and private sector
- Excellent knowledge on Clean Development Mechanism, finance schemes, technologies, PDD development and carbon trading with extensive network of technology providers, consultants, investment companies and carbon traders
- Writing project proposals in conformity with EU requirements (Asia Pro Eco II, Small Project Facility Indonesia , Asia-Invest) and AUS Aid/US Aid requirements (Bali Recovery Fund), facilitated Euro 1 million in grant funding
- Good experience in managing projects at various levels in collaboration with Government, Private sector and NGO’s; mainly Tourism, Export and Environment sectors
- Knowledge in awareness campaigns and awareness building, good relationship to local and international media
- Knowledge of existing mechanisms for the development of schemes aimed to support/encourage MSME’s in practicing sustainable purchasing and encourage production of goods according to EU and International standards
- Excellent knowledge on corporate social responsibility (strategies, policies, implementation) and social responsible investment
- Ability to supervise realization of tender processes (EU, UNDP, AUS Aid)
- Excellent networking and organizational skills (seminars, workshops, events)

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13. Specific experience in the region:

Country	Date from - Date to
Indonesia	May 2000 – present
Singapore	Business meetings, Seminars, company formation
Malaysia	Business meetings
Thailand	EC Asia-Invest Forum
Sri Lanka	EC Asia-Invest Forum
Hong Kong	Business meetings, company formation

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14. Professional experience

Date from - Date to	Location	Company	Position	Description
May 2004 - present	Bali, Indonesia	CV. Bali Komunika Internasional (Bali International Consulting Group) www.bicg.org	Team Leader / Founder	<p>Social Enterprise in development cooperation and business consulting</p> <ul style="list-style-type: none"> - development of an alternative energy concept for a new resort development in Bali, based on rice husk biomass under CDM - pre feasibility study and discussions with local government on MSW Suwung for alternatives to existing waste to energy model and treatment of existing waste - climate change mitigation project through reforestation, established partnership with the PATT Foundation and developed pilot project with carbon offset model - feasibility study and concept development for energy efficiency and environmental services towards tourism and industry sectors in urban Bali, especially focused on waste management and sustainable consumption - pre feasibility study on biofuel plantations (Jatropha) in Sumba, business model development, multi stakeholder approach up to MoU level - designed original concept of the EuroBali Export Network for Kuta Small Business Association and introduced it to WIFI Austria for partnership under EC Asia-Invest; project funding awarded value Euro 240,000 - co-designed original concept in collaboration with Norm vant Hoff for Nomensen University Medan and introduced to EU Vest, Denmark for partnership under EC Asia Pro Eco; project funding awarded value Euro 740,000 - project manager for Bali Network Office under EC SPF funded "Facilitating two-way market access for SME's between the European Union and Indonesian Provinces" April 2006 – February 2007 - responsible for all tender documents and project applications - responsible for companies CSR strategies, identifying partners and activities, providing in kind sponsorship programs for various events (ECO 6, Kuta Karnival, Quest for Global Healing, BCC)

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October 2003 – October 2009	Bali, Indonesia	PT. Tropical Homes Bali Tropical Homes Limited Tropical Homes Developments Tropical Homes Singapore Pte Ltd www.tropicalhomes.com.sg	Financial Controller CSR Advisor	Property Agent and Developer - assisted with company formation in Indonesia, Singapore and Hong Kong; - setup of accounts system and payroll - financial controlling of Tropical Homes companies in Indonesia, Hong Kong and Singapore; - oversee local and overseas tax reports; oversee local and overseas accounting departments; - reporting directly to the owner; issue company policies and contract agreements; - liaise with tax authorities and legal advisors; - manage project budgeting and prepare investment plans; - responsible for weekly, monthly, quarterly and annual financial reports; - responsible for companies CSR strategies, program coordination and development, social: Elderly Home Bali, environmental: sustainable construction material and green building guidelines
November 2009 – present			Independent Commissioner Minority Share Holder	
October 2008 – present	Bali, Indonesia	PT. Little Tree Bali www.littletreebali.com	Team Leader / Partner Energy Efficiency	Green Building Material and Environmental Home Supply Center Distribution and retail of FSC Timber and D2W Biodegradable Adhesive
June 2008 – present	Bali, Indonesia	PATT Foundation www.plant-a-tree-today.org	Team Leader / Representative Climate Change Mitigation	Carbon Offsetting of events and companies via tree planting in disadvantaged communities, established first planting site in Sidemen, Karangasam, Bali
November 2007 – present	Banda Aceh, Indonesia	CV. Akar Wangi Jaya www.vetiver-indonesia.com	Partner Awareness Raising	Plantations of Vetiver Grass for bio engineering, erosion control , waste water treatment and agricultural applications, carbon mitigation

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May 2006 - present	Bali, Indonesia	Yayasan Expor Pengembangan Bali (Bali Export Development Organization) www.be-do.org	Team Leader / Founder	<p>Non-profit Business Association for Export promotion and capacity building for the sectors: handicraft, textile, furniture, jewellery and accessories</p> <ul style="list-style-type: none"> - responsible for the legal establishment of an Indonesian non-profit organization as a follow up of the EC Asia-Invest funded EuroBali Export Network; - established an internship program for overseas students from Germany and France; - established collaboration and partnerships with VSO Indonesia (www.vsointernational.org), Swiss Contact Indonesia (www.swisscontact.org), IFC Pensa (www.ifc.org) and CBI (www.cbi.eu); - assisted in development of organizational structure and business plan for the organization; - promotion and dissemination of the IFC PENZA Sustainable Wood program - active participation in the ongoing programs and monthly member meetings - established a bi-weekly networker group - co-organized various exhibitions, seminars and workshops (Design Workshop, Change or Die Seminar, Made in Bali Expo)
May 2003 – present	Bali, Indonesia	Asosiasi Pengusaha Kecil Kuta (Kuta Small Business Association) www.ksba.info and www.kutakarnival.com	Team Leader / Founding Member	<p>Non-profit Business Association for Tourism development and destination marketing</p> <ul style="list-style-type: none"> - responsible for the legal establishment of an Indonesian non-profit organization as a response of the private sector to the first Bali bombing; - part of concept team and committee for Kuta Karnival, an annual event to motivate the local community and assist in Bali's efforts to revitalize destination marketing, which generated a recognized media value of US\$ 1,000,000 in 2006 in its 4th year, continuing the success in 2007 - established an internship program for overseas students from Germany and France; - liaison with other stakeholders in Bali's business and ngo community and in charge of international affairs;

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December 2004 – November 2006	Bali, Indonesia; Vienna, Austria; Milan, Italy	EC Asia-Invest funded EuroBali Export Network www.eurobali.org under lead of WIFI www.wifi.at	Local Project Manager (contracted) (Developed original project concept)	Project in development cooperation under EC Asia-Invest <ul style="list-style-type: none"> - responsible for overall project management in Bali - assist in training material development based on local needs assessment - training participation of a total of 66 MSMEs - oversee local project team and coordinate responsibilities - organize local events, workshops and seminars - liaise with government, ngo's, private sector and media - oversee web portal development and concept input - monthly progress reports, evaluation and monitoring - financial control and reporting on local project budgets - liaise and coordinate with international trainers from WIFI, Austria and Formaper, Italy - development of outreach campaign and multi stakeholder approach
February 2001 – April 2003	Bali, Indonesia	Art for Tourism Foundation (not active anymore)	Volunteer	Non-profit Foundation for destination marketing and social activities <ul style="list-style-type: none"> - improvement of overall presentation of the organization - developed and evaluated a one year survey with twelve thousand tourists at departure at Ngurah Rai Airport (material available) - developed a destination marketing concept for Bali with the founder - liaison with other tourism stakeholders
May 2000 – October 2003 November 2003 – present	Bali, Indonesia	PT. Hammerhead Fitness www.balifitnesscenter.com	Business Development Manager (part time) Minority Share Holder	Fitness Center <ul style="list-style-type: none"> - assisted with company formation - setup of accounts system and payroll - financial controlling and liaison with local tax consultant - development of marketing strategy and membership program - break even point after first year currently 400 members

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October 1999 – April 2000	Munich, Germany; Bali, Indonesia	A & B oHG	Team Leader	Project for Waste to Energy Hydrogen Plant in Bali - pre feasibility study of Bali application (material available) - liaison with Denpasar majors office and various presentations - presentations to waste management unit of Denpasar city
January 1997 – September 1999	Munich, Germany	WAB AG	Assistant Financial Controller (freelance)	Project Developer for Green Investment Funds - responsible for overseeing financial reports of all daughter companies/funds - reporting to financial controller and directors - preparation of annual reports in liaison with companies auditors
January 1994 – December 1996	Munich, Germany	DSG Holding GmbH	Account Manager	Financial Services company - responsible for monthly reports of all client accounts - preparation of annual reports in liaison with financial controller - monthly tax reports on income/VAT/salary tax - liaison with tax department and clients
July 1991 – December 1993	Munich, Germany	Juergen Grossert StB	Assistant Tax Consultant	Tax consultant and accounting company - responsible for monthly reports of all client accounts - preparation of annual reports in liaison with financial controller - monthly tax reports on income/VAT/salary tax - liaison with tax department and clients

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15. Other relevant information (eg, Publications)

2009

- CBI Product Development Training for BEDO, July (O)
- CBI Market Research Training for BEDO, May(O)
- CBI Tourism Export Coaching Seminar for BTB, April (O)
- Bali Creative Entrepreneur Forum, April (O)

2008

- Bali Creative Power, August (O+S)
- Indonesia Investment Conference; Bali, May (P)
- Sustainable Interior Design & Home Decoration Seminar, Bali, May (O+S)

2007

- UNFCCC, Forest Day, Bali Global Business Day, Wetlands Day; Bali, December (P)
- Bali Climate Change Collaboration, Bali, October – ongoing (O)
- Presentation on rice-husk biomass 3.5MW for Vita Life Resort, Bali, September (S)
- ATIF (ASEAN Tourism Investment Forum), Bali, 21-22 September (P)
- Partner of Bali Institute for Global Renewal, Bali, 31 July – 7 August (S)
- Speaker, Seminar & Talk Show "Indonesian Tourism Makeover", Jakarta, 5 April (S)
- "Change or Die" a Quality Management System Conference, Bali, 6 April (O)
- Bali Partner Global B2B Director's Conference, Jakarta, 16-19 January (O+S)
- The Power of Peace Global UNESCO Forum volunteer organizer, Bali, 21-23 January (P)

2006

- CITI Conference on Biofuels, Yogyakarta, December (P)
- Global B2B Europe Workshop, Jakarta, December (O+S)
- Presenter of EuroBali Conference Vienna & Milan, October (O+S)
- Partner of ECO6 Conference in Zurich, October (O+S)
- GRI G3 Conference in Amsterdam, October (P)
- CSR Asia Seminar on CSR in Hospitality and Tourism, Singapore (P)
- Quest for Global Healing Co-Sponsor, Bali (O+P)
- Organized and attended various Seminars and workshops within Indonesia

2005

- WTO Seminar on Positioning and Re-Positioning of Bali, Bali (P)
- EC Asia Invest Forum, Bangkok (P)
- OECD Conference on Asian Development, Jakarta (P)
- BritCham CSR Workshop, Jakarta (P)
- EC Asia Invest Forum, Sri Lanka (2004) (P)

AWARDS

2004 Bali Community Service Award – The Yak Magazine, Bali

INTERESTS:

Corporate Social Responsibility, Social Enterprises, Sustainability Reporting, Social Responsible Investment, Sustainable Production and Consumption (SPC), Microfinance, Climate Change initiatives, Clean Development Mechanism under Kyoto Protocol, reforestation and aforestation, renewable energy, social & business networking, diving, tennis

RELATED REFERENCES

EC Asia-Invest/WIFI	-	Paul Angeli (PM)	paul.angeli@wko.at
Kuta Small Business Ass.	-	I Made S. Karang (Chair)	+62 8123966667
Bali Export Development Org.	-	Jeff Kristianto (Chair)	jeff@be-do.org
BritCham (former director)	-	Gary Andrews	gary.andrews@cardno-jakarta.com
IFC PENZA Sustainable Wood	-	Agus Djailani	ahgoose@yahoo.com

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